WORKSHOP TO ENHANCE THE CAPACITY OF CMS NATIONAL FOCAL POINTS TO PREPARE AND NEGOTIATE EFFECTIVELY AT CMS COP 10

Theme of the COP "Networking for Migratory Species''

Entebbe, Uganda, 26-28 October 2011

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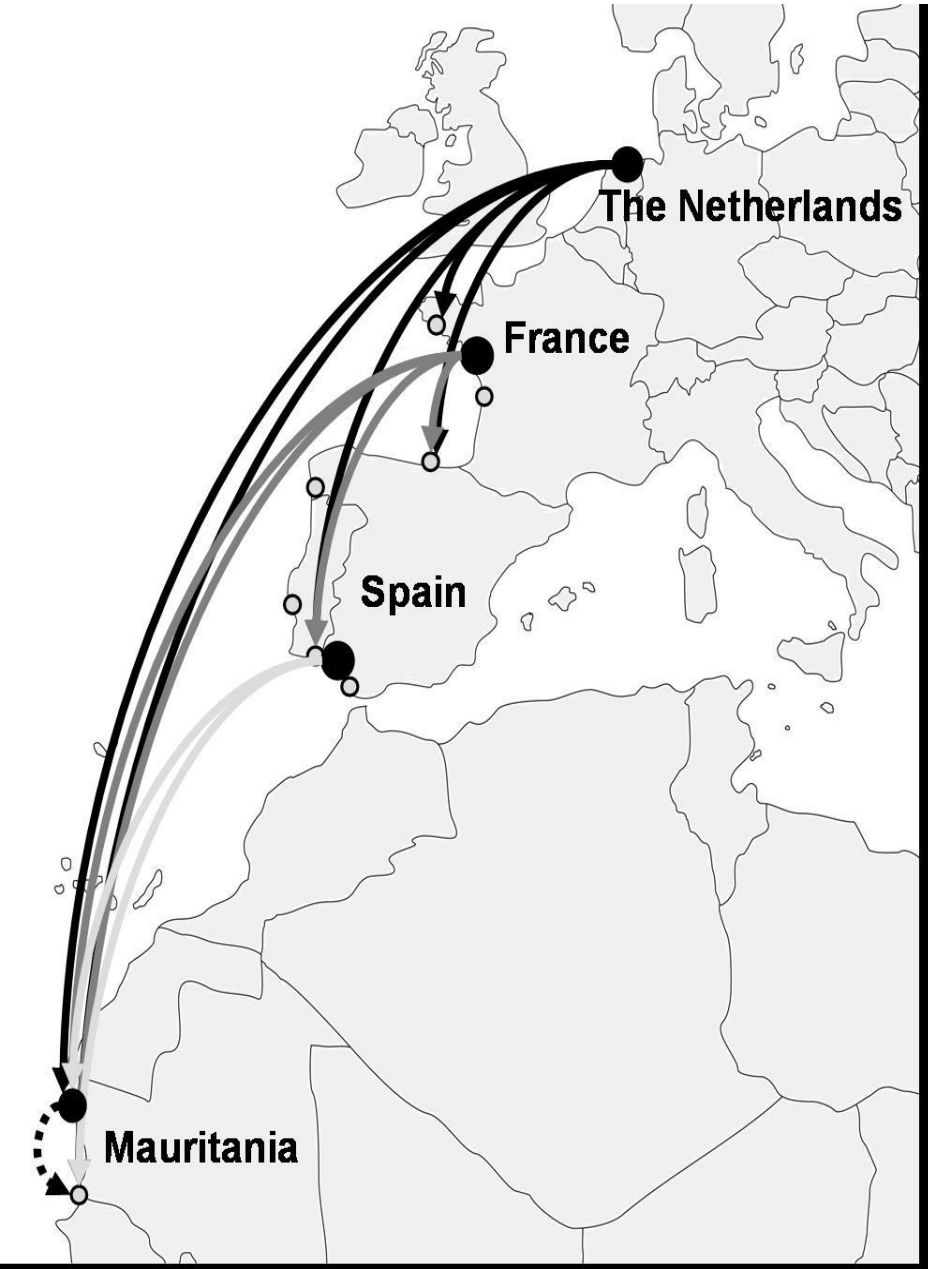
NETWORKING



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INTRODUCTION OF PARTICIPANTS AND EXPECTATIONS

NAME:

YOUR INSTITUTION:

WORK: WHAT DO YOU DO?

- HOBBY'S

- 01/02 KEY EXPECTATIONS TO PUT IN TWO DIFFERENT META CARDS:

- DO YOU HAVE REGULAR CONTACT WITH CMS/AEWA?

ANY OTHER RELEVANT INFORMATION TO SHARE

OBJECTIVES OF THE WORKSHOP

The need to enhance the capacity of CMS and AEWA national focal points negotiators from African countries for which the occasion will also be utilized . . . .!

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Specifics objectives

To enable the participants to prepare themselves, discuss common issues and possibly agree on common positions and negotiate effectively at CMS COP10

To know each other for a better preparation to the up coming events (COP-MOP) due to take place from 20th-25th November 2011 at Bergen, Norway and the AEWA MOP5 scheduled to take place in May 2012 in La Rochelle, France

Provide understanding, tools and skills to participants on how to integrate these tools and skills during the implementation of the conventions

Strengthen the understanding of the network of focal points, including their ability to integrate negotiation techniques in different convention approaches;

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workshop overview

Introduction of participants and resource persons/experts

- Objectives, Overview and Expected Outcomes
- Participant's expectations

OVERVIEW OF CMS & CMS/COP 10 ISSUES

- Overview of CMS and its structure in relation to COP 10 : *Sofia CHAICHEE*

- Overview and expected outcomes of CMS/COP 10 issues of specific interest to Africa: *Francisco RILLA,*

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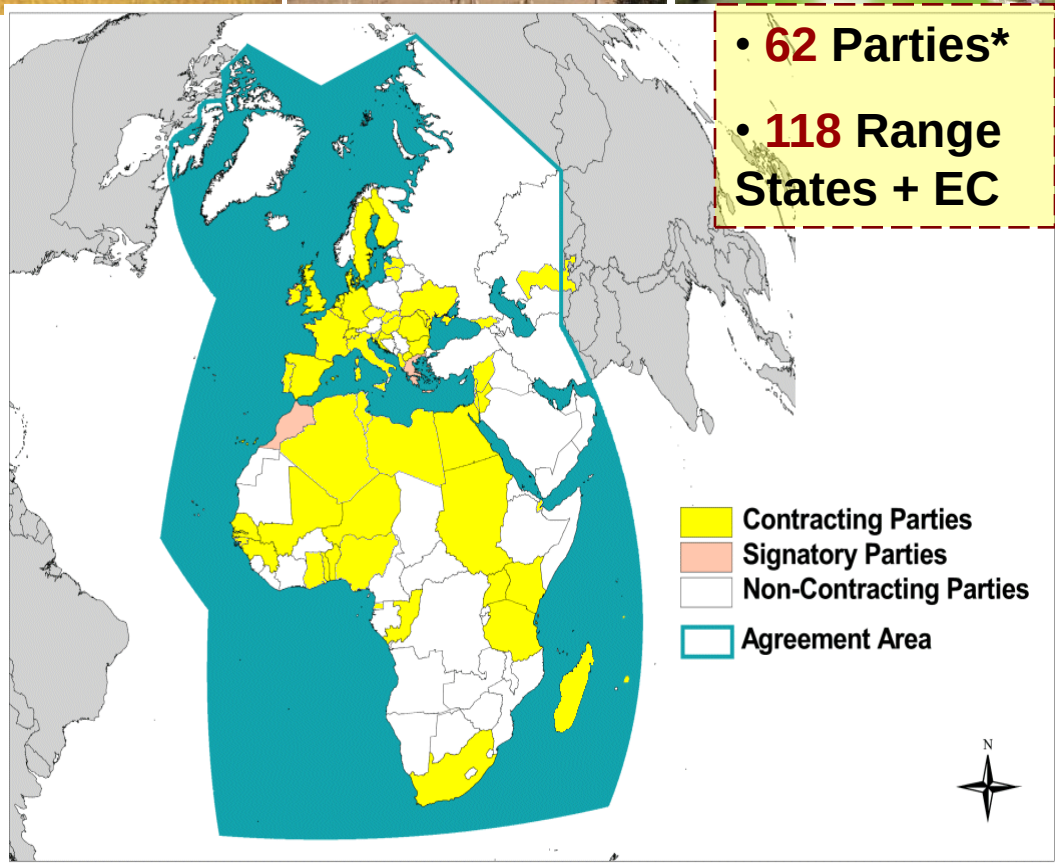
OVERVIEW OF AEWA & AEWA/MOP5 ISSUES: *Evelyn Moloko,*

- Structure and functioning
- AEWA activities relevant to Africa in the last triennium
- Expected topics of discussion/decision-making at MOP5 of greater relevance to Africa



- **62 Parties***
- **118 Range States + EC**

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EFFECTIVE NATIONAL PREPARATION AND PLANNING FOR NEGOTIATIONS: *Elizabeth Maruma Mrema,*

This session will cover the basic steps in preparing for negotiations, including:

- Getting familiar with the CMS, its institutional structure, previous decisions, prior national position if any, etc.;
- Reading the meeting's background documents;
- Identifying key issues (both those that are likely to create controversies and those of priority for the country);
- Itemizing and prioritizing issues and formulating positions based on priorities;
- Developing the national position on an issue, through coordination and consultation among relevant ministries and with stakeholders, including Parliament, the private sector, NGOs, local communities, academia, etc.;
- Choosing negotiation strategy and defining options;
- Selecting the delegation, including identifying lead negotiator;
- Getting to know the various players/coordinating with countries with similar interests; Preparing negotiation checklist and delegate's brief

INTRODUCTION TO SIMULATION EXERCISE AND PREPARING FOR NEGOTIATIONS:

Elizabeth Maruma MREMA, UNEP/CMS & Abdoulaye NDIAYE, Wetland International

- Participants will be briefed on the simulation exercise which will enable them to put into practice the theory of negotiations presented during the previous sessions;
- Participants will be allocated a country or organization and will be required to develop national or organization positions on a simulated exercise topic(s) or issue(s) to be selected from some of the agenda items for upcoming CMS COP 10;
- Participants will conduct informal consultations and caucus coordination geared towards coordinating positions on the simulated CMS issue(s) to be debated at COP 10;
- Participants will be expected to negotiate and draft a resolution and/or proposal elements to be considered in other resolutions for consideration and adopted by the simulated plenary.

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National negotiation positions and strategies – Discussions by Participants, *Aboulaye Ndiaye*

- Development of national positions
- Africa's participation at international conference, eg., COPs

COP Proposals submitted by Parties on Migratory landbirds & Poisoning to Migratory Birds *by Birdlife International Representative*

- Conservation of migratory birds and their sites and livelihoods improvement of communities living adjacent or on these sites (eg. In North & West Africa) *by Birdlife International Representative*

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EFFECTIVE PARTICIPATION AND CONDUCTING NEGOTIATIONS: *Kamar Yousuf, UNEP*

This session will cover various issues to ensure effective participation in negotiations, with reference to COP 10 including:

- **Attributes of a good negotiator;**
- **Negotiating etiquette and role and effect of negotiating language;**
- **Strategies for negotiation, tactics and techniques;**
- **Negotiation processes: adversarial and problem-solving orientations;**
- **Making effective interventions;**
- **Identifying negotiating groups, caucuses;**
- **Making alliances to strengthen negotiating positions;**
- **Understanding power negotiation, lessons and advice for the perceived weak;**
- **Dealing with information uncertainty and power asymmetries;**
- **Understanding rules of procedures & decision making process;**

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NATIONAL FOLLOW UP ON OUTCOME OF NEGOTIATIONS: *Abdoulaye NDIAYE, Wetland International*

This session will address activities to follow up on negotiations, including:

- **Reporting on outcomes, including briefing relevant ministries/agencies;**
- **Evaluation of financial and human resources for implementation;**
- **Identification of responsibilities for follow up;**
- **National measures/plans to implement CMS and its COP 10 decisions, including options for clustering implementation of decisions of various related MEAs which touch upon same issue; and**
- **Consultations among countries between negotiating sessions**

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SIMULATION EXERCISE # 1 NEGOTIATING

This session will include:

Simulated Plenary session:

On the basis of the national and organization positions developed, participants will make *general opening statements* on the simulated agenda item.

SIMULATION EXERCISE # 2 NEGOTIATING

This session will include:

Simulated Committee of the Whole (COW):

On the basis of the national and organization positions developed, participants will make *specific statements and proposals* related to the specific issues in and/or to be included in the draft resolution(s).

SIMULATION EXERCISE # 3 NEGOTIATING

This session will include:

Contact/Drafting Group:

On the basis of general and specific statements made in Plenary, participants will enter into Contact Group/Drafting Group to negotiate and draft resolution(s) (not more than five) and elements to be considered in other proposals for consideration and adoption by Plenary.

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SIMULATION EXERCISE # 4 NEGOTIATING

<u>This session will include:</u>

- **Plenary simulation: The session will debate, consider and adopt, maybe with amendments, the proposed draft resolution(s) and/or elements**
- **Feedback and discussions on simulated negotiations carried out and consultations held**

Evaluation of the entire three days programme (theory and practical part) – Areas of improvements

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EXPECTED OUTCOMES: NOUS SOMMES DÉJÀ DANS LES HABITS DE COP/MOP

LINKED TO THE EXPECTATIONS

1. BEING A GOOD NEGOTIATOR
2. BE WELL PREPARED TO PUSH AFRICAN NEEDS LINKED TO THE DRAFT RESOLUTIONS
3. STRONG NETWORK OF THE FOCAL POINT FROM NOW.
4. ……..?!

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Abdoulaye& Elizabeth 1.

WETLANDS INTERNATIONAL

INTRODUCTION TO SIMULATION EXERCISE AND PREPARING FOR NEGOTIATIONS:

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- Participants will be briefed on the simulation exercise which will enable them to put into practice the theory of negotiations presented during the previous sessions;

- Participants will be allocated a country or organization and will be required to develop national or organization positions on a simulated exercise topic(s) or issue(s) to be selected from some of the agenda items for upcoming CMS COP 10;

- Participants will conduct informal consultations and caucus coordination geared towards coordinating positions on the simulated CMS issue(s) to be debated at COP 10;

- Participants will be expected to negotiate and draft a resolution and/or proposal elements to be considered in other resolutions for consideration and adopted by the simulated plenary.

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Simulated Delegation either a Party or NGO or UN Agency Participant Country

- See list indicated
- Participants will be briefed on the simulation exercise which will enable them to put into practice the theory of negotiations presented during the previous sessions;

- Topic(s) or issue(s) to be selected from some of the agenda items for upcoming CMS COP 10.

- Draft a resolution and/or proposal elements to be considered in other resolutions for consideration and adopted by the simulated plenary.

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Abdoulaye 2.

WETLANDS INTERNATIONAL

National negotiation positions and strategies – Discussions by Participants, *Aboulaye Ndiaye* |*Wetland International*

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- Development of national positions
- Africa's participation at international conference, eg., COPs

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ARE WE READY FOR THE UPCOMING CMS COP 10/MOP5?

LESSON LEARNT FROM THE PREVIOUS MEETINGS ?

WERE WE ACTIVE? WHICH KEY ROLES DID WE PLAY?

HOW MANY WERE PRSENT IN THE LAST EVENTS ?

WHAT WERE THE KEY CHALLENGES

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- Negotiation: what does mean?
- Discussion:
- Budget
- The Chair of the Standing Committee referred to document 'Rules of Procedure' and proposed reviewing it page by page.

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What are our limitations ?

Means: we can't work late hours

One delegate/country, no possibilities for rotation during the "extra work"

Contact groups/drafting groups/ no volunteers sometime, it requires some sacrifice, need real commitment

Our region is not contributing to the budget or delay of payment, home work once back to the country

No skills in budgets and finances

Not always prepared people to participate "keep changing"

Documents of conferences not read or known in advance

Language barrier not really an excuse?!

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How to come up with those limitations ?

Organize ourselves (regional group/ sub-regional groups/

Be accommodated to the conference hotel to be sure to follow the evening discussions or provide means for transport and other logistics eventually

Regular meetings of the groups to prepare and follow up the agenda items and deliberations

Lobbing and advocacy: use the events (cocktail, evening diners, coffee breaks, field trips…)

Over come the administration constrains to pay the convention due

Group leader to be designated as soon as the first regional meeting is held

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Examples during similar meetings

- *Ramsar COP6 in Brisbane Australia (fish used as a specific criteria for Ramsar site: position of Iceland not in favor*
- *African region to host the Ramsar COP9 , Valencia Spain ; Romania was competing EU helped via “Lobbying "Maybe!!!*
- *AEWA working group on finance and administration issues*
- *I am sure you can give similar examples in other conferences where you are involved*

Let us take two from you

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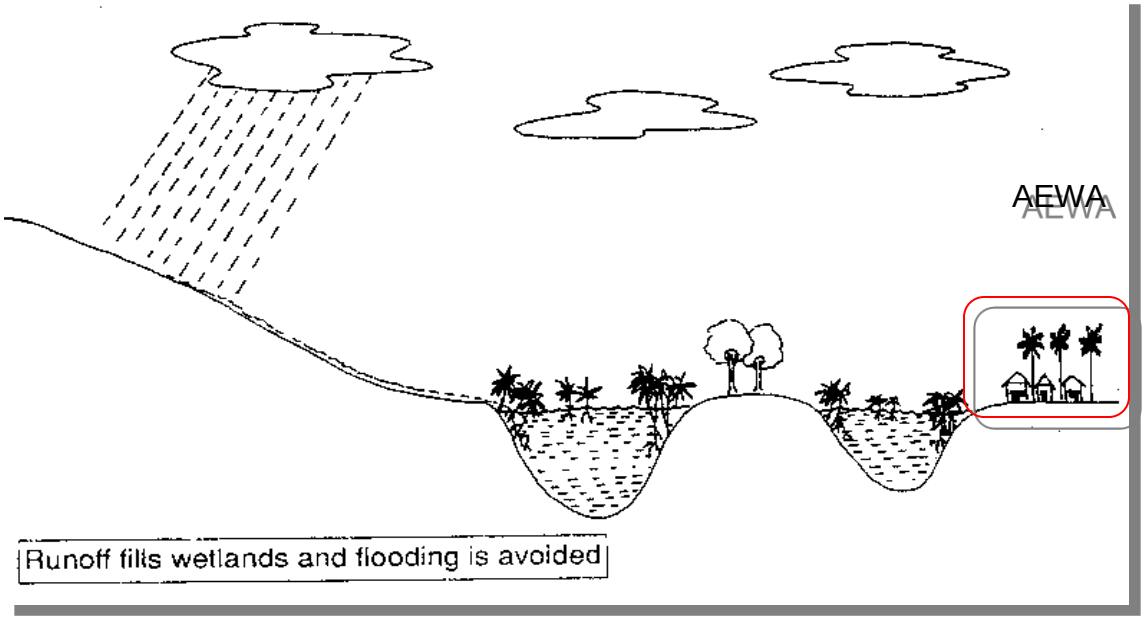
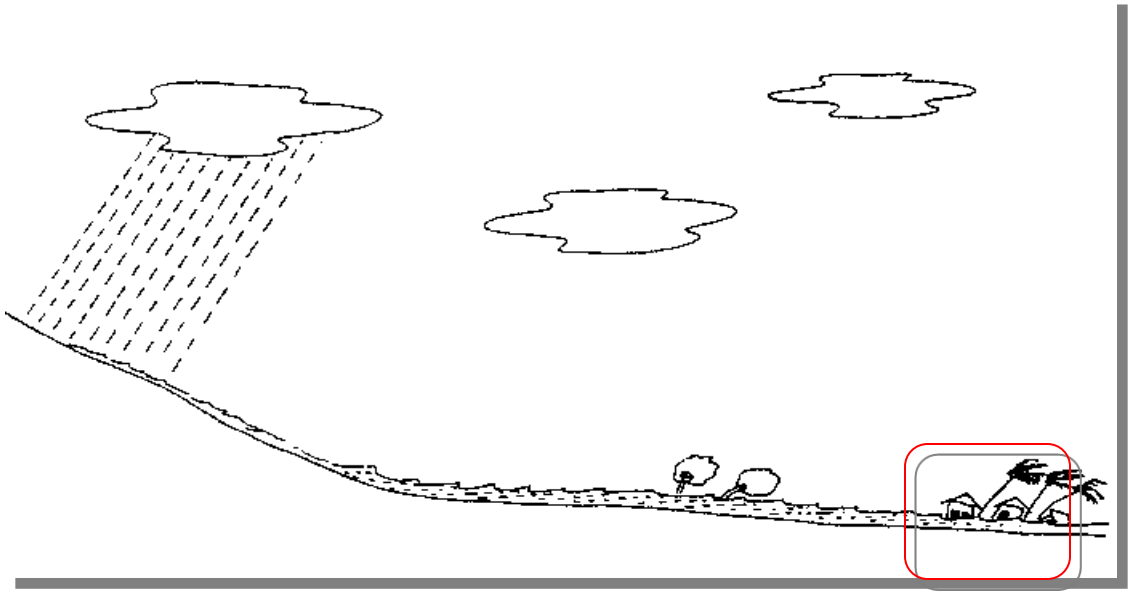
Our Agreement if the Africans are actively part during the whole processes



The opposite means lose efficiency of our agreement or very weak country opinion leaders are convince:



Build trust take time again

Let us try for the MOP4 and Quick Off
And thanks for your attention